

# How To Get Your Products Paid For

Online

*How To Get Your Products Paid For* outlines how to get your Isagenix products paid for using proven systems. Fill out the "Who Do You Know?" list, then plug names into You+Two, Them+2. Finally, flip over this sheet for your next steps.



## Support Team

Name \_\_\_\_\_

Phone # \_\_\_\_\_

## Information

**Isagenix Recruiting System:** Isagenix.com then ANZ.IsaVideos.com

**Isagenix Product Follow Up System:** IsaProductAU.com

**Isagenix Business Training:** ANZ.IsagenixBusiness.com



facebook.com/IsagenixAustraliaNewZealand



YouTube.com/IsagenixANZ



instagram.com/IsagenixANZ

## Who Do You Know List

Over the next 2 minutes, name some people who would benefit from Isagenix products and are...

Description	Names	Description	Names
Related to you		Unhappy with their job	
A close friend(s)		Eat healthy	
Athletic		Looking for youthful ageing	
Professional(s)		Positive/happy	

Select 2 people from the list above who may want to try the products and insert their names into the boxes below.



*Insert their names here*

**YOU + TWO**

1. \_\_\_\_\_ 2. \_\_\_\_\_

**Earn \$50-\$160**

*Teach them to do the same*

One Commission Week Monday-Sunday New York EST

**Earn \$50-\$160**

*Insert their friends/family here*

**THEM + 2**

1. \_\_\_\_\_ 2. \_\_\_\_\_

**Earn \$100**

*Insert their friends/family here*

**THEM + 2**

1. \_\_\_\_\_ 2. \_\_\_\_\_

**Earn \$100**

16-7008-ANZ • 14.1.16

\* Rank Advancement Bonuses, Consultant Bonuses and Double Product Introductory Bonuses are calculated in USD and then paid in local currency. Isagenix currently uses a conversion rate of USD \$1.00 to AUD \$1.11. Product Introductory Bonuses are paid in local currency. Please note that Isagenix reserves the right adjust the Foreign Exchange Policy rate at any time.



## 1 Set the Date

- a. Achieve Crystal Manager \_\_\_\_/\_\_\_\_/\_\_\_\_ (60 days from joining) (\$250 USD bonus)(You+Two, Them+2)
- b. Achieve Crystal Director \_\_\_\_/\_\_\_\_/\_\_\_\_ (120 days from joining) (\$750 USD bonus)(You+Two, Them+2 - 3X's)
- c. Achieve Crystal Executive \_\_\_\_/\_\_\_\_/\_\_\_\_ (180 days from joining) (\$1,000 USD bonus)(You+Two, Them+2 - 5X's)

## 2 Call Your 'Who Do You Know?' List and say this...

"Hey, \_\_\_\_\_. It's \_\_\_\_\_."

"I don't know where I caught you in your day, but I thought of you because you're (Insert description from the "Who Do You Know?" list). Can you do me a favour? Are you in front of a computer?" If they say no, say..."Can you be? This will take about three minutes. Go to [Isagenix.com](http://Isagenix.com) then click on IsaMovie. Are you there? Okay, so I want to give you a taste of a project I'm involved in. Will you watch 'The Isagenix Experience' and let me know if you have any interest in learning more?" Let them answer. "Great! When is a good time I can call you back at (insert time options)? Can you be in front of your computer? Thanks!"

## 3 Follow up

Once someone has watched 'The Isagenix Experience', call them back on the date and time you set up. Say... "Hey, \_\_\_\_\_. It's \_\_\_\_\_. Remember I asked you to watch that video called 'The Isagenix Experience'?" Let them respond. "Did you get a chance to do that?"

Let them respond.

"Great! Did you like what you saw?"

"Yes?"

"Are you open to receiving more information?"

"Yes?"

"On the same website, click on Wealth Creation, then 'Why Isagenix'. Are you there? Now press pause. I love this video and it will really help you to understand if this is something you want to be a part of. I'm going to call you back in 20 minutes and we can see how you would like to get started."

\*If they say no, ask for referrals. Say "Do you know someone who would be interested?"

## 4 Join

Call them back. "Hey \_\_\_\_\_, it's \_\_\_\_\_. So, did you watch the video?" Let them respond. "Do you think you have enough information to get started today?"

"Yes?"

Sign them up! Ask what their goal is. Say..."How much money do you have to invest in your business?"

Price Point	Goal	Pak Suggestion
\$600	Wealth Creation	President's Pak
\$600	Energy and Performance	Energy & Performance President's Pak
\$400	Weight Loss	30-Day Nutritional Cleansing Program
\$300	Youthful Ageing	Youthful Ageing Pak

## 5 Support

Introduce your new Associate to the Pak they ordered on [IsaProductAU.com](http://IsaProductAU.com), show them [ANZ.IsagenixBusiness.com](http://ANZ.IsagenixBusiness.com) and e-mail them the "How To Get Your Products Paid For" sheet.