

# US\$4 MILLION HOLIDAY BONUS POOL!

Accruing shares in the Holiday Bonus Pool is as simple as one, two, three!

Nov. 21, 2016 through Nov. 19, 2017

## How to qualify:

1. Achieve the Active rank of Manager, Director, or Executive.
2. Maintain the Active rank of Manager, Director, or Executive for at least eight of the 13 weeks per quarter.†
3. Personally sponsor 3 or more new, active members per quarter.\*

## How to earn the bonus:

- Isagenix commits up to US\$4 million for the Holiday Bonus Pool with up to US\$1 million available for each program quarter. Quarterly share values are determined by dividing \$1 million by the number of shares accrued in a given quarter.‡
- Available weekly shares are based on the Associate's Active rank.

Isagenix Active Rank	The higher the rank, the more shares you can accrue!	Weekly Bonus Shares Earned
Manager		2
Director		6
Executive		10

Quarter 1: November 21, 2016–February 19, 2017

Quarter 2: February 20, 2017–May 21, 2017

Quarter 3: May 22, 2017–August 20, 2017

Quarter 4: August 21, 2017–November 19, 2017

- ‡You must maintain personal Active status. If you fail to do so, you forfeit your right to all accrued shares for that quarter and for all previous closed quarters. You are considered active on a specific day if you have obtained 100 PV in the prior 30 days.

\*A new, active member is defined as an Associate or Customer who does the following: (a) joins Isagenix from November 21, 2016 through November 19, 2017, (b) places an initial order of at least 100 BV, and (c) elects Autoship at the time of enrollment.

The Active rank is the lowest Paid-As rank that an Associate achieves during a given commission week.

†There is a US\$25 cap per share per quarter. Total payout for a quarter may be less than \$1 million.

Re-entry positions will not be combined for share accruals or the bonus payout.

The Holiday Bonus Pool is open to Associates from ALL countries. Rules and requirements may vary by country to meet local needs and laws.

All dollar amounts are shown in U.S. dollars. Local amounts are subject to the Isagenix Foreign Exchange Rate Policy.



*"So thankful for this Holiday Bonus. With 6 kids and 8 grandbabies, this is a great nest egg for the holidays!"*

- Jill K.

## Holiday Bonus Pool FAQ

### Which countries can participate in the Holiday Bonus Pool?

The U.S., CA, PR, MX, NZ, AU, TW, HK, SG, MY, ID and CO can all participate.

### How are values for the Holiday Bonus Pool quarterly shares determined?

Quarterly share values are determined by dividing \$1 million by the number of shares accrued in a given quarter.

### What are the basic qualifications to accrue shares in the Holiday Bonus Pool?

Associates will be able to accrue shares in the pool by achieving and maintaining the Active rank of Manager or higher for a minimum of eight weeks in the applicable 13-week quarter and sponsoring at least three new, active members in the same quarter.

An Associate may accrue weekly shares based on Active rank as follows:

Isagenix Active Rank	Weekly Shares Available
Manager	2
Director	6
Executive	10

### How is the weekly Active rank determined?

The Active rank is the lowest Paid-As rank achieved during a given commission week.

### When are the Holiday Bonus Pool shares paid out?

Associates who qualify for payout will be paid in mid-December 2017 (once qualifying Associates are identified and payout amounts calculated).

### Is there a cap on the share value?

Yes, there is a US\$25 cap per share each quarter.

### What happens if a new member joins, and there are not eight weeks left in the quarter? Can the new member still qualify for the Holiday Bonus Pool?

An Associate who joins Isagenix and achieves and maintains the Active rank of Manager for the first time with more than four weeks but less than 13 weeks remaining in the quarter may still qualify as follows:

- **0-4 weeks left in the quarter:** The new Associate can only qualify for the next quarter's shares.
- **5-9 weeks left in the quarter:** The new Associate must achieve and maintain the Active rank of Manager or higher for a minimum of five weeks plus personally sponsor at least three new, active members.
- **10-13 weeks left in the quarter:** The new Associate must achieve the Active rank of Manager or higher for a minimum of eight weeks plus personally sponsor three new, active members.

### Where can you find information about the number of your accrued shares?

Log in to your Back Office, and you will see your information on the left-hand panel.

### How do Platinum businesses qualify for the Holiday Bonus Pool?

- Associates with re-entry positions must personally sponsor at least three new, active members per business center per quarter for all business centers to qualify.
- You can have all the required new, active members join (three per business center) in just one of your business centers, or you can split them among your business centers. (For example, an Associate with two business centers can have the minimum of six required new, active members join in either business center; have three new, active members join in each business center; or divide the total number in any combination between the two centers.)
- If all other requirements are met, the Active rank in each business center will determine the total number of shares that will accrue weekly for that business center.